



## **Daniel W. Richards**

**Owner / Broker: Coldwell Banker Commercial – Inland Empire**

[DRichards@cbcInlandEmpire.com](mailto:DRichards@cbcInlandEmpire.com)

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### **Education**

B.S., Journalism  
West Virginia University 1974

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### **Background**

Mr. Richards was born and raised in Clarksburg, West Virginia. He has been married to Judy Kirk Richards since 1973. Mrs. Richards teaches elementary school in the Upland Unified School District. Together they share a daughter, Kendra Leigh Richards.

Coldwell Banker Commercial – Inland Empire handles sales and acquisitions of commercial real estate and land as well as leasing, sales, and development of commercial, office, and industrial real estate. Coldwell Banker Commercial – Inland Empire (formerly Stephen Daniels Commercial Brokerage, Inc.) was founded by Mr. Richards in 1983. Annual sales in 2004 exceeded \$75,000,000.00 with a clientele ranging from Massachusetts Mutual Life Insurance Company, ATCO, Centennial Bank, and Brunswick Corporation to area investor groups and individuals.

Dan is a member of the Coldwell Banker Commercial - Corporate Services Group which is a select group of nationwide brokers who are qualified to represent Corporate Accounts. He is currently ranked as one of the top 50 Coldwell Banker Commercial Brokers - Worldwide.

Recently, the Los Angeles Times/Claremont-Upland Voice named Mr. Richards the 3<sup>rd</sup> most influential person in the Inland Empire.

Mr. Richards' unique qualifications as both a leading Real Estate Broker and successful Real Estate Developer enable him to provide investment and development real estate services to his clients that often combine those two fields.

Coldwell Banker Commercial – Inland Empire provides a variety of development and real estate investment services to its clients through 1031-Exchanges, Trust and Endowment investments and Charitable Remainder Trusts, to name a few.

Mr. Richards invests in commercial real estate throughout the Inland Empire through Kendrew Development Company, which is named after his children. He is also the Co-Managing General Partner of the Colonies Crossroads in Upland, a 440 Acre Master Planned Community encompassing one million square feet of retail approximately 1,100 residential units on the new 210 freeway.

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## **Associations / Awards**

Chairman – Andrew Winfield Richards Foundation  
Chairman – San Bernardino County Fish and Game Commission  
Past President, Board of Directors / Emeritus Committee –  
    Rancho Cucamonga Chamber of Commerce  
Director – Baldy View Chapter, Building Industry Association  
Former Chairman – San Antonio Community Hospital Foundation  
Former Vice President – Habitat for Humanity, Pomona Valley Chapter, Site Selection Committee  
Former Tribe Chief – YMCA Indian Princesses  
Small Business Person of the Year, 1997, Chaffey College Business & Professional Institute  
BIA – Baldy View Laurel Award Winner / Elderberry Park – Best Public / Private Infill Project  
BIA – Associate of the Year – 1984 & 1990  
BIA – Life Spike Award  
Rancho Cucamonga Public Art Recognition Award  
Rancho Cucamonga Award of Excellence for Design – Haven Center  
2006 – Coldwell Banker Commercial Top 50 Brokers – Worldwide  
2004 – Coldwell Banker Commercial Top 25 Brokers – Worldwide  
2004 – Coldwell Banker Commercial Top 10 Brokers – Southern California  
2003, 2004 & 2005 – Coldwell Banker Commercial – Circle of Distinction / Platinum Level  
2004 – Foothill Family Shelter, Leadership Award  
2005 – Elected to Coldwell Banker Commercial Worldwide Advisory Council  
2005 -- West Angeles Ventures – Board of Directors – Serves as a catalyst for the revitalization of South Los Angeles' diverse neighborhoods.

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## **Memberships (Past & Present)**

National Council on Senior Housing  
BOMA – Building Owner & Manager Association  
NAIOP – National Association of Industrial and Office Parks  
BIA – Building Industry Association – Baldy View Chapter  
ICSC – International Council of Shopping Centers  
Rancho Cucamonga, Ontario, Upland – Chambers of Commerce  
Corporate 2000 Council – San Antonio Community Hospital  
Francis Mary Paul Circle – San Antonio Community Hospital  
Red Hill Country Club  
Masonic Lodge 214 – Upland / Mount Baldy  
Al Malaikah Shrine of Los Angeles  
California Republican Party State Central Committee, 63<sup>rd</sup> District

Each Office is Independently Owned and Operated.